Agricultural partnerships







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**PARTNERSHIPS AGRICULTURAL VALUE CHAINS**  ROLE (LOCAL)
GOVERNMENT

prevents overlaps and gaps

> avoidance of inefficiencies

**ROLE PRIVATE** 

ensures long-term sustainability

**SECTOR** 

attracts donor support

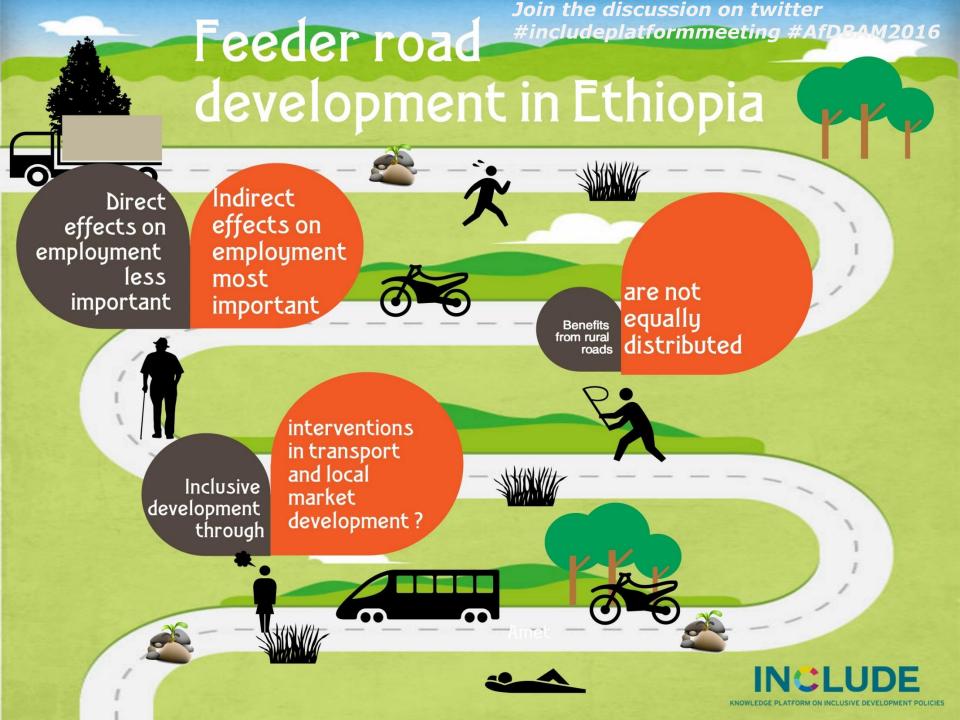
**EACH PARTNER** 

has a distinct role

should be mobilized in an appropriate way

**BASED ON 3 VALUE CHAINS** IN GHANA





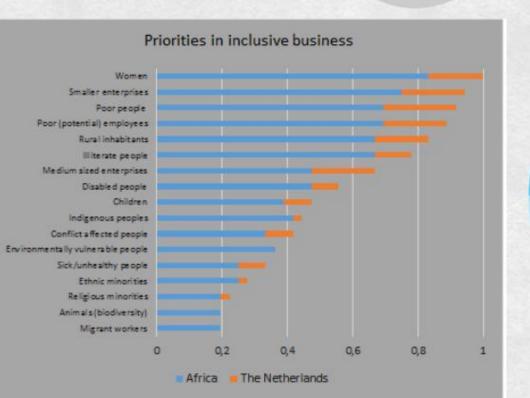
Inclusive business strategies in Africa CSOs give higher priority to inclusiveness than businesses

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75 stakeholders in 6 African countries

## Major constraints:

- a lack of skills, knowledge and knowhow
- limited financial resources



# Strategies for inclusive business

- Affordable products for low-income customers
- Value chain development





#### **MOTIVATED YOUNG ENTREPRENEURS**

- learn faster
- acquire skills more pro-actively
- are more likely to report early venture growth







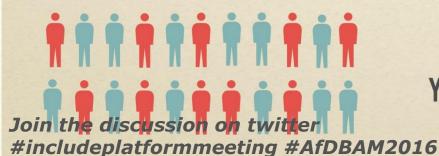
Youth based organisations play a central role in entrepreneurial development and growth



Learning
mechanisms are
key in
entrepreneurial
development and
venture growth

twitter

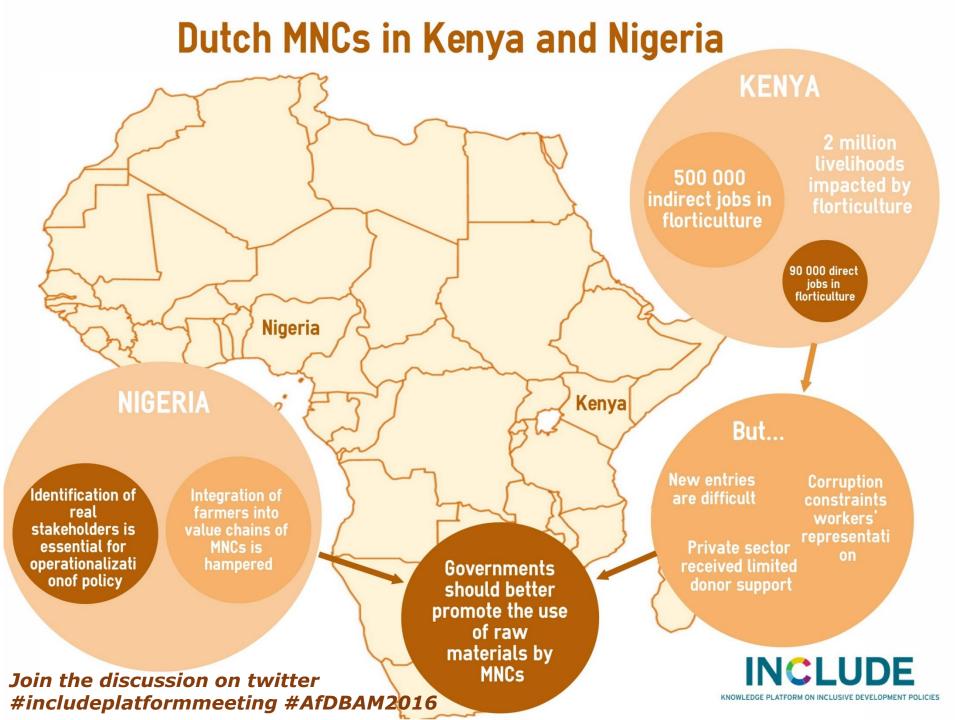
Sustained and coordinated government engagement can support young entrepreneurs





facebook





## **Productive employment in** segmented fresh produce markets in Kenya



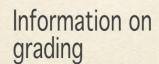


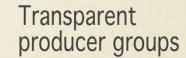
Prerequisites for smallholders to benefit from export markets

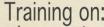


women and youth play minor role in avocado production process









Training on:
- harvesting methods
- Global GAP

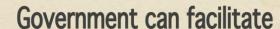
standards















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### **Empowering Rural Female Entrepreneurs**



Empowering rural female entrepreneurs:

understand their context

acknowledge their diversity

know their aspirations

Group formation and local resource centers promote entrepreneurship

Engage men

Improve social connectedness through simple ICTs or local radio stations

Uganda

Do not expect quick fixes

Successful projects need to go through several learning iterations

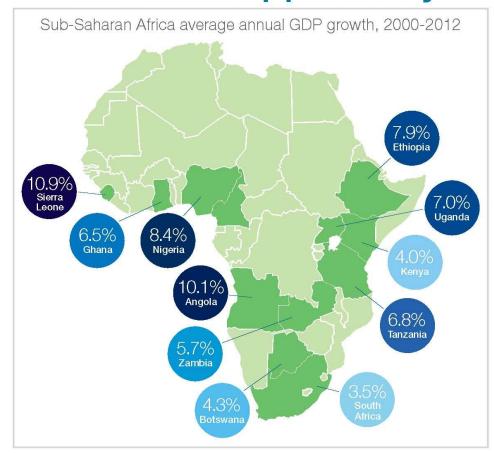


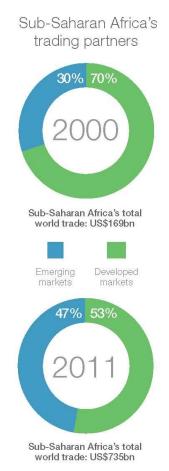
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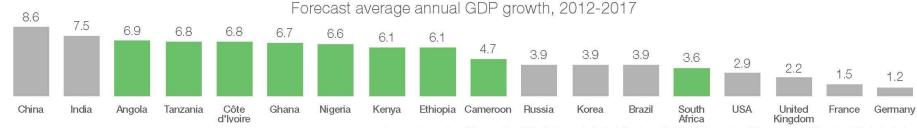
### The Africa opportunity











Sources: International Monetary Fund, World Economic Outlook Database, April 2012; International Monetary Fund Direction of Trade Statistics

#### YOUTH EMPLOYMENT in sub-Saharan Africa Join the discussion on twitter #includeplatformmeeting The UN estimates that Africa's 15 to 24 year old population is expected to grow by about 6,000,000 each year for the next decade. #AfDBAM2016 7 out of 10 young workers are The median age self-employed. is 18 years old. 12% of youth Enhancing the are unemployed. productivity and Over 70% of young workers income of youth are underemployed. is a key priority. 60% Young people with of youth aged 15-24 higher education have not gone are twice as likely to be beyond primary Millions of unemployed as those school. young people with basic education. work in agriculture. Some key factors that constrain Lasting solutions: youth livelihoods Provide evidence on what interventions work, what do not, and what is scalable. Uncover the barriers to school-to-work Lack of Foster an enabling environment that spurs youth-led innovations. information about Lack of access Improve data collection and use. opportunities mismatch to credit

Source: IDRC and Mastercard Foundation

For more information, please refer to Betcherman and Khan (2015), Youth employment in sub-Saharan Africa: Taking stock of the evidence and knowledge gaps, a scoping paper commissioned by IDRC and the MasterCard Foundation.

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## SIMPLE INNOVATIONS HELP AFRICAN FARMERS THRIVE

Approximately one billion people live in chronic hunger and more than one billion live in extreme poverty. Most are small farmers in the developing world. Helping these farming families to be more productive is one proven solution to reducing poverty and hunger. Simple solutions like the ones shown here are helping make a difference in the lives of smallholder farmers and their families.

**Better Information** 

**TEACHES FARMERS TO INCREASE YIELDS** 

Working with radio stations in five African countries, a radio project has reached 39 million farmers with valuable **Better Seeds** 

DROUGHT-PRONE AREAS



**Better Tools** 

THAN MOTORIZED PUMPS



costly and difficult to maintain, farmers are using "foot power" to operate treadle pumps that can

**Better Storage** 

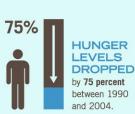


cowpea crops from destructive insects. Since 2007,



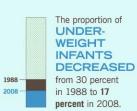
#### **GROWING SUCCESS IN GHANA**

Facing severe food shortages in the mid-1980s, the Ghanaian government increased investments to help rebuild the nation's agricultural system. Through this effort, farmers received technical advice, seeds, fertilizer, ways to manage insects and disease, and gained access to new markets.





CHILD MALNUTRITION has been REDUCED by almost 50 percent since the end of the 1980s.





living in **POVERTY** FELL from 52 percent in 1991-92 to 28.5 percent in 2005-2006.

The population

GOOD, IN PARTNERSHIP WITH THE BILL & MELINDA GATES FOUNDATION. SOURCE: BILL & MELINDA GATES FOUNDATION

#### **African Youth**

Home to the youngest population in the world





of youth in Africa are unemployed or vulnerably employed



youth expected to enter Africa's labour market every year for the next decade

### **Opportunities in Agriculture**



Africa has the largest amount of arable land



of the total population in Sub-Saharan Africa live in rural areas where agriculture is the largest source of employment and income



Agricultural growth can be 2 to 3 times more effective in reducing poverty as growth in other sectors

#### **Our Commitment to Africa**



The MasterCard Foundation's commitment to projects that are improving agricultural productivity, connecting rural youth to employment and increasing access to financial services for smallholder farmers



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Source: Mastercard foundation

#### TOP THREE DRIVERS OF ENTREPRENEURSHIP

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OF YOUNG SUB-SAHARAN AFRICANS
PREFER TO START THEIR OWN BUSINESS
THAN WORK IN AN ORGANIZATION

INDUSTRIES EXPECTED TO CREATE THE MOST ENTREPRENEURS AND JOBS IN THE NEXT 5 YEARS



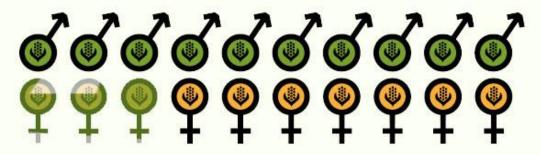




Source: Djembe Communications and Forbes Insights: Job Creation in Sub-Saharan Africa - Entrepreneurs. Governments, Innovation. September 2015 Report. Download full report at www.djembeinsights.com

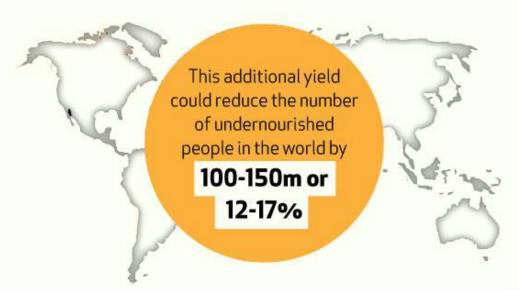
Note: Survey results based on 4,000 respondents aged 16-40 in Angola, Ghana, Mozambique and Nigeria.

The yield gap between men and women farmers averages around 20-30% mostly due to differences in resource use



Given equal access to resources as men, women would achieve the same yield levels, boosting total agricultural output in developing countries by





Join the discussion on twitter #includeplatformmeeting #AfDBAM2016 story, visit farmingfirst.org/women Source: Farmingfirst.org

### A BETTER WORLD

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#### STRENGTHENING WOMEN'S LAND RIGHTS

#### **PROSPEROUS**

Women with strong property and inheritance rights earn up to 3.8 times more income



#### NOURISHED

Children whose mothers own land are up to 33% less likely to be severely underweight

#### **EDUCATED**

Families where women own more land devote more of their budget to education





#### SAFER

Women who own land are up to 8 times less likely to experience domestic violence

#### RESILIENT

Where women's property and inheritance rights are stronger, women's individual savings are up to 35 percent greater





#### HEALTHY

Children in households where women own land are up to 10% less likely to be sick

PROSPEROUS and RESILIENT data points: Peterman, A. (2011). Women's Property Rights and Gendered Policies: Implications for Women's Long-term Welfare in Rural Tanzania. The Journal of Development Studies, 47(1), 1-30.

EDUCATED data point: Doss, C. (2006). The effects of intrahousehold property ownership on expenditure patterns in Ghana. Journal of African Economies, 15(1), 149-180. NOURISHED data point: Aliendorf, K. (2007). Do Women's Land Rights Promote Empowerment and Child Health in Nepal?. World Development, 35(11), 1975-1988. Chicago

SAFER data point: Agarwal, B., & Panda, P. (2007), India. Toward freedom from domestic violence: the neglected obvious. *Journal of Human Development*, 9(3), 359-388. HEALTHY data point: Menon, N., van der Meulen Rodgers, Y., & Nguyen, H. (2014). Women's Land Rights and Children's Human Capital in Vietnam. World Development, 54, 18-31.

Source: Landesa

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As labor markets become more competitive, the need to provide young people with productive jobs becomes more acute.



Each month, nearly 1 million people enter the labor market in India alone.



Globally, 600 million jobs will be needed over the next 15 years to keep employment rates constant.



1 in 4 young people can't find work for more than \$1.25 a day.

80%

In the Middle East and North Africa, more than 80% of young workers work in the informal sector.



40%

In sub-Saharan Africa, more than 40% of young workers are unpaid.



Sources: World Bank, International Labour Organization, Education for All Global Monitoring Report

Source: The World Bank and the International Labor Organization

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